## Management Strategy Evaluation and Valuing NOAA: An Example Using Fishery Stock Assessments

NOAA Science Advisory Board Silver Spring, MD

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## A Programming Note

The underlying original study for this presentation was developed for other purposes, so the presentation has been modified to address the NOAA SAB topic of Valuation of NOAA (and to fit your screen).

Today's Question: How do we value a NOAA activity or investment of resources?

Original Question: What is the impact on a fishery of conducting more frequent stock assessment updates or assimilating data more quickly?

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An evaluation of acceptable biological catch (ABC) harvest control rules designed to limit overfishing

## Adding An Economist's Perspective

## Results in \#'s, not \$



## A FINE KETTLE OF FISH, OR IS IT?

## Management Strategy Evaluation



## Summer Flounder Demonstration: Stock Assessment Updates and Data Lags

- Currently 3 year quota specification
- What if
- 2, 3, 5 or 7 years?
- Data lag
- 1 or 2 years?


## Sum of Catches (2014-2040) Under Different Scenarios

| SA Interval | DML | Catch <br> $[1000 \mathrm{mt}]$ | $(5 \%)$ | (95\%) |
| :---: | :---: | :---: | :---: | :---: |
| 2 | 1 | 234.2 | 209.4 | 269.7 |
| 2 | 2 | 222.9 | 197.3 | 258.1 |
| 3 | 1 | 232.9 | $\mathbf{2 0 6 . 2}$ | $\mathbf{2 6 7 . 7}$ |
| 3 | 2 | 222.1 | 197.6 | 256.8 |
| 5 | 1 | 231.5 | 201.6 | 268.1 |
| 5 | 2 | 221.1 | 193.0 | 258.5 |
| 7 | 1 | 228.1 | 199.7 | 270.1 |
| 7 | 2 | 219.8 | 192.4 | $\mathbf{2 5 9 . 4}$ |

## Our 2 Kettles of Fish

## Summer Flounder Harvest \& SSB



## Some Simulation Results 2014-2040

Relative biomass
Relative catch

2014 used as reference year (biomass=catch=1)
Scenario:
SA interval = 3 years
DML = 1 year


## Comparing Two Scenarios (Stock Assessment Update/Data Lag)

Catch for two scenarios
Scenario 3/1
Total Catch 234.2 mt

Scenario 7/2
 Total Catch 219.8 mt


## Deconstructing the Economics

- Revenues
- Discounting
- Demand
- Production Costs
- Producer \& Consumer Welfare
- Recreational Value


## Why Not Express in Revenues?

- What price do I use?

SPECIES: FLOUNDER, SUMMER

## YEAR RANGE:

FROM: 2000 (Earliest Year)

TO: 2015 - (Latest Year)
GEOGRAPHICAL AREA
STATE/AREA:
All States $\quad$

OUTPUT FORM:

TABLE

Choose the year( sometimes are hị

Areas are arrange give you the total surveys. Florida $\epsilon$ (west+east+inlans

The summarized "ASCII File" optio

## NMFS Landings Query Results

You Asked For the Following:

```
- Year
Species : From: 2000 To: 201
State : All States
```

| Year | Species | Metric Tons | Pounds | \$ |  |
| :--- | :--- | ---: | ---: | ---: | :---: |
| 2000 | FLOUNDER, SUMMER | $4,998.3$ | $11,019,193$ | $19,692,892$ |  |
| 2001 | FLOUNDER, SUMMER | $4,860.6$ | $10,715,630$ | $17,331,869$ |  |
| 2002 | FLOUNDER, SUMMER | $6,453.5$ | $14,227,332$ | $21,071,477$ |  |
| 2003 | FLOUNDER, SUMMER | $6,499.2$ | $14,328,181$ | $23,188,120$ |  |
| 2004 | FLOUNDER, SUMMER | $8,139.8$ | $17,945,026$ | $28,882,286$ |  |
| 2005 | FLOUNDER, SUMMER | $7,749.1$ | $17,083,575$ | $30,118,259$ |  |
| 2006 | FLOUNDER, SUMMER | $6,331.9$ | $13,959,339$ | $29,764,388$ |  |
| 2007 | FLOUNDER, SUMMER | $4,445.5$ | $9,800,522$ | $23,848,565$ |  |
| 2008 | FLOUNDER, SUMMER | $4,096.1$ | $9,030,351$ | $21,926,159$ |  |
| 2009 | FLOUNDER, SUMMER | $4,896.6$ | $10,795,138$ | $22,358,627$ |  |
| 2010 | FLOUNDER, SUMMER | $5,971.1$ | $13,163,869$ | $28,562,911$ |  |
| 2011 | FLOUNDER, SUMMER | $7,218.0$ | $15,912,725$ | $31,775,642$ |  |
| 2012 | FLOUNDER, SUMMER | $5,672.2$ | $12,504,943$ | $30,389,195$ |  |
| 2013 | FLOUNDER, SUMMER | $5,395.3$ | $11,894,469$ | $28,613,269$ |  |
| 2014 | FLOUNDER, SUMMER | $4,910.7$ | $10,826,204$ | $31,390,069$ |  |
| 2015 | FLOUNDER, SUMMER | $4,839.3$ | $10,668,732$ | $33,641,535$ |  |
| GRAND TOTALS: |  | - | $92,477.2$ | $203,875,229$ | $422,555,263$ |

## Time Series of Future Revenues (3/1)

> Revenue at constant price, recent average price

SUM 2014-2040:
\$708.9 million


## Discounting - When the fish go in the kettle matters.



- A lot of fish revenue at the end of the period, not as valuable as more fish revenue early on.


## Discounted Revenues (3/1 Scenario)

$>$ Revenue at constant price
> Revenue discounted ( $r=3 \%$ )

SUM 2014-2040:
\$481.2 million


## Add Realism - Demand

- Prices Fluctuate With Landings
- Tends to dampen impact on fisher's revenues
- Reflects consumer benefits
- How elastic is demand for summer flounder?




## Synthetic Inverse Demand System

$$
w_{i t} \Delta \ln v_{i t}=\alpha_{i}+\sum_{\text {friert Fancy Economic Equation Here }} \pi_{i j} \Delta \ln q_{j t}+\pi_{i} \Delta \ln Q_{t}-\theta_{1} w_{i t} \Delta \ln Q_{t}-\theta_{2} w_{i t} \Delta \ln \left(q_{i t} / Q_{t}\right)+\varepsilon_{i t} \text { (1) }
$$

Table 2: Demand data summary (monthly averages).

| Variable | Mean | STD | Min | Max |
| :--- | ---: | ---: | ---: | ---: |
| Summer flounder landings | 14.56 | 11.00 | 0.22 | 59.97 |
| Other flatfish landings | 32.97 | 18.19 | 6.77 | 83.95 |
| Groundfish landings | 81.63 | 36.00 | 35.97 | 245.31 |
| Flatfish imports | 33.92 | 9.79 | 11.44 | 65.01 |
| Groundfish imports | 172.64 | 50.55 | 40.23 | 313.30 |
| Summer flounder price | 3.07 | 0.81 | 1.52 | 6.93 |
| Other flatfish price | 2.12 | 0.46 | 0.90 | 3.31 |
| Groundfish price | 1.17 | 0.18 | 0.77 | 1.72 |
| Flatfish imports price | 3.54 | 0.85 | 2.06 | 5.43 |
| Groundfish imports price | 2.98 | 0.58 | 1.95 | 4.93 |


| Table 5: Coefficients of the SIDS model. |  |  |  |
| :---: | :---: | :---: | :---: |
| Coefficient | Estimate | SE | p |
| $\alpha_{1}$ | -0.0002 | 0.0002 | 0.298 |
| $\alpha_{2}$ | 0.0006 | 0.0002 | 0.003 |
| $\alpha_{3}$ | 0.0000 | 0.0003 | 0.935 |
| $\alpha_{4}$ | -0.0001 | 0.0002 | 0.515 |
| $\alpha_{5}$ | -0.0003 | 0.0004 | 0.547 |
| $\pi_{1}$ | -0.0094 | 0.0032 | 0.003 |
| $\pi_{2}$ | -0.0241 | 0.0057 | 0 |
| $\pi_{3}$ | -0.0033 | 0.0071 | 0.643 |
| $\pi_{4}$ | -0.0113 | 0.0081 | 0.164 |
| $\pi_{5}$ | -0.0574 | 0.0329 | 0.081 |
| $\pi_{11}$ | -0.0041 | 0.0008 | 0 |
| $\pi_{12}$ | -0.0068 | 0.0007 | 0 |
| $\pi_{13}$ | -0.0002 | 0.0006 | 0.792 |
| $\pi_{14}$ | -0.0043 | 0.0008 | 0 |
| $\pi_{15}$ | 0.0154 | 0.0010 | 0 |
| $\pi_{22}$ | -0.0214 | 0.0024 | 0 |
| $\pi_{23}$ | -0.0041 | 0.0012 | 0.001 |
| $\pi_{24}$ | 0.0035 | 0.0014 | 0.010 |
| $\pi_{25}$ | 0.0289 | 0.0020 | 0 |
| $\pi_{33}$ | -0.0147 | 0.0027 | 0 |
| $\pi_{34}$ | 0.0049 | 0.0017 | 0.004 |
| $\pi_{35}$ | 0.0141 | 0.0026 | 0 |
| $\pi_{44}$ | -0.0223 | 0.0032 | 0 |
| $\pi_{45}$ | 0.0182 | 0.0029 | 0 |
| $\pi_{55}$ | -0.0767 | 0.0067 | 0 |
| $\theta_{1}$ | 0.8945 | 0.0535 | 0 |
| $\theta_{2}$ | 0.0948 | 0.0199 | 0 |
|  |  |  |  |

Table 6: Compensated price flexibilities evaluated at mean quantities and prices.

|  | Summer flounder <br> - domestic (G1) | Other flatfish <br> - domestic (G2) | Groundfish <br> - domestic (G3) | Flatfish <br> import (G4) | Groundfish <br> import (G5) | SCALE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| G1 | -0.175 | -0.132 | 0.008 | -0.075 | 0.375 | -1.087 |
|  | $(0.013)$ | $(0.013)$ | $(0.013)$ | $(0.017)$ | $(0.019)$ | $(0.040)$ |
| G2 | -0.077 | -0.344 | -0.039 | 0.55 | 0.405 | -1.184 |
|  | $(0.008)$ | $(0.027)$ | $(0.015)$ | $(0.016)$ | $(0.024)$ | $(0.033)$ |
| G3 | 0.003 | -0.028 | -0.211 | 0.056 | 0.179 | -0.923 |
|  | $(0.005)$ | $(0.010)$ | $(0.017)$ | $(0.014)$ | $(0.020)$ | $(0.032)$ |
| G4 | -0.026 | 0.032 | 0.046 | -0.238 | 0.186 | -0.974 |
|  | $(0.006)$ | $(0.009)$ | $(0.012)$ | $(0.011)$ | $(0.014)$ | $(0.021)$ |
| G5 | 0.030 | 0.055 | 0.034 | 0.043 | -0.163 | -0.989 |
|  | $(0.002)$ | $(0.003)$ | $(0.004)$ | $(0.003)$ | $(0.008)$ | $(0.009)$ |

Note: Standard errors in parentheses; not significant ( $p>0.05$ ) in italics.

## Some Results: Simulated Prices From Demand Estimate (3/1 Scenario)



## Demand Adjusted Revenues (3/1)

> Revenue discounted ( $r=3 \%$ )
> Revenue discounted ( $r=3 \%$ ) with demand driven price

SUM 2014-2040:
\$503.3 million


## Not Done Yet: Really Want Profits Or At Least Revenues Net of Costs (Quasi-Rents)

$$
\Delta D_{n t}=\beta_{0}+\sum_{i \in I} \Delta y_{i n t}\left(\beta_{i}+\beta_{k i} k_{n}+\beta_{b i} b_{i t}+\beta_{s i} S T_{n t}\right)+\epsilon_{n t}
$$

Table 3: Fleet data summary.

| Variable | Mean | SD | Min | Max |
| :--- | ---: | ---: | ---: | ---: |
| Days at sea - D | 113 | 74 | 1 | 421 |
| Landings of summer flounder [lbs]- $y_{S F}$ | 22895 | 32045 | 0 | 272450 |
| Landings of other bottom fish [lbs]- $y_{F L}$ | 93732 | 146133 | 0 | 1727766 |
| Landings of bait fish [lbs] - $y_{B T}$ | 67194 | 342143 | 0 | 9140000 |
| Landings of shellfish [lbs] - $y_{S H}$ | 110450 | 486541 | 0 | 9896700 |
| Landings of other fish species [lbs] - Yor | 67008 | 213086 | 0 | 3599206 |
| Vessel tonnage [Gt] - $k$ | 96 | 51 | 1 | 201 |
| Biomass index for summer flounder - $b_{S F}$ | 0.962 | 0.195 | 0.690 | 1.337 |
| Cost [1000 2014 USD] | 97.59 | 106.47 | 0.27 | 765.72 |

How do days as sea change due to a change in SF biomass and TAC?

Table 8: Effort first-difference regression results.

| Coefficient | Estimate | SE | P |
| :---: | :---: | :---: | :---: |
| $\beta_{0}$ | -2.573167 | 0.397958 | 0 |
| $\beta_{S F}$ | 0.001867 | 0.000278 | 0 |
| $\beta_{F L}$ | 0.000503 | 0.000060 | 0 |
| $\beta_{B T}$ | 0.000021 | 0.000032 | 0.509 |
| $\beta_{S H}$ | 0.000283 | 0.000040 | 0 |
| $\beta_{O T}$ | 0.000149 | 0.000025 | 0 |
| $\beta_{k S F}$ | -0.000006 | 0.000001 | 0 |
| $\beta_{k F L}$ | -0.000002 | 0.000000 | 0 |
| $\beta_{k B T}$ | 0.000000 | 0.000000 | 0 |
| $\beta_{k S H}$ | -0.000001 | 0.000000 | 0 |
| $\beta_{k O T}$ | 0.000000 | 0.000000 | 0.001 |
| $\beta_{b S F}$ | -0.000400 | 0.000115 | 0 |

Note: Coefficients for time and state dummies omitted.

## Producer Net Revenues (3/1)

> Revenue discounted ( $r=3 \%$ ) with demand driven price
$>$ Net revenue discounted ( $r=3 \%$ ) with demand driven price

SUM 2014-2040: \$311.8 million


## An Accounting For One Scenario (3/1)

Commercial Net Revenue

SUM 2014-2040:
> \$311.8 million


## An Aside About Consumer Surplus



## QUANTITY

## Commercial Net Revenue + Consumer Surplus (3/1)

> Commercial Net Revenue
> Consumer Surplus

SUM 2014-2040:
> $\$ 311.8$ million
> $\$ 635.9$ million


## Recreational Values - Random Utility

 ConceptCost: \$25


Catch Rate: 10 Fish

## Recreational Values - Random Utility Model

$$
\begin{aligned}
& \sum_{m \in M}^{Q_{m}} \beta_{\mathrm{m}} d_{\mathrm{m}}+\beta_{\mathrm{na}} \ln \left(n s_{n}\right)
\end{aligned}
$$

Table 9: Nested logit results for recreational harvest.

| Coefficient | Estimate | SE | P |
| :---: | :---: | :---: | :---: |
| $\gamma_{\text {cost }}$ | -0.084 | 0.003 | 0.000 |
| $\gamma_{S F}$ | 3.261 | 0.063 | 0.000 |
| $\gamma_{S G}$ | 1.726 | 0.038 | 0.000 |
| $\gamma_{B T}$ | 0.479 | 0.020 | 0.000 |
| $\gamma_{H D}$ | -1.269 | 0.064 | 0.000 |
| $\gamma_{P R}$ | 0.712 | 0.041 | 0.000 |
| $\gamma_{n s}$ | 3.209 | 0.107 | 0.000 |


| Dissimilarity parameters |  |  |
| :---: | :--- | :--- |
| $\tau_{S F, S H}$ | 1.593 | 0.064 |
| $\tau_{S F, H D}$ | 2.381 | 0.077 |
| $\tau_{S F, P R}$ | 1.756 | 0.063 |
| $\tau_{S G, S H}$ | 2.060 | 0.063 |
| $\tau_{S G, H D}$ | 2.239 | 0.071 |
| $\tau_{S G, P R}$ | 2.026 | 0.062 |
| $\tau_{B T, S H}$ | 1.614 | 0.060 |
| $\tau_{B T, H D}$ | 2.520 | 0.073 |
| $\tau_{B T, P R}$ | 1.434 | 0.058 |

Note: LR test for IIA $(\tau=1): \chi^{2}(9)=2358.61, p>\chi^{2}=0.000$.

## Adding Recreational Welfare (3/1)

$>$ Commercial Net Revenue
> Consumer Surplus
> Recreational welfare Compensating Variation

SUM 2014-2040:
> \$311.8 million
> $\$ 635.9$ million
> $\$ 901.3$ million
= $\$ 1,849$ million


## Comparing Scenarios

Value for two scenarios:
Scenario 3/1 $\qquad$ Total Catch 234.2 mt Total Net Value:
\$1,849 Million
Scenario 7/2
Total Catch 219.8 mt Total Net Value: \$1,809 Million
= \$40 Million


## The Bottom Line

$>$ Difference in \# of Assessments
> 9 versus 4 over 27 years
$>$ Cost of 5 more stock assessments $\ll \$ 40$ million
> National average cost of a stock assessment $\$ 1.7$ million (Merrick and Methot)
$>$ Positive net benefit to society from conducting stock assessment every 3 years compared to 7
$>\approx \$ 32$ million
> Most of benefits accrue to commercial downstream firms, final consumers and recreational fishermen

## Concluding Thoughts

- MSE's Are Complex, Data Intensive, Time Consuming to Build
- Economic Component Too
- Once Built, Scenario Analysis Relatively Simple, Adaptable to Answer Multiple Questions
- Require Refreshment and Updating
- Powerful Tool For Valuation
- Applications Where Implementation Model (Other NOAA Products) Less Direct?


## Questions? Comments?

## Thanks to Barbara Hutniczak

